



UPGRADING

Dynamics
NAV 2016
to **Microsoft**
Dynamics 365
Business
Central



Integrated System

Finance and Manufacturing Operations for **India's largest**
Manufacturer exporter of GMP-compliant bulk drugs

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About the Client

Established in the year 1966, India's largest Manufacturer-exporter of GMP-compliant bulk drugs and drug intermediates catering to the pharmaceutical, veterinary, food & feed additives, animal health and allied industries. Today, Amphray exports more than a hundred products, produced by the company and its associate producers, to over 85 countries in the world.



For organizations currently using Microsoft Dynamics NAV, the transition to **Microsoft Dynamics 365 Business Central** represents more than just a system upgrade - *it's a strategic transformation that can reshape your business operations for the digital age.*

Without support, businesses using NAV are exposed to security risks, compliance issues, and compatibility challenges with other modern systems.

Key Challenges

- The client was using Tally for finance and NAV for operations including manufacturing
- Duplicate entries was time consuming as transactions were done in NAV and then same transaction repeated in Tally
- Day-to-day operations and consolidation of departments' intelligence were done manually in Excel
- Reconciliation of data was a major concern, as purchase figures did not match when viewed by two different departments
- Revenue reports from Sales and Finance module reported inconsistent figures
- Order to cash and procure to pay was not configured as per the client's requirement
- Product costing was done manually in Excel

The Solution

- The client shortlisted Direction to re-implement Microsoft Dynamics® NAV 2016.
- This was upgraded to Business Central to make use of its powerful integrated capabilities for Finance and Manufacturing Operations
- Direction developed a custom operation system to facilitate Process manufacturing to create multiple output and apportion cost

The system seamlessly integrated:

- Inventory Management
- Manufacturing-costing on Multiple Outputs in single Production orders
- Financial Reporting
- Customer Service



Microsoft Dynamics 365 Business Central

The Future of Business Management Solutions

Benefits

- Enhanced inventory management and manufacturing cost calculation capabilities with multiple output in single production order.
- Streamlined financial reporting with GST Compliance
- Real-time visibility of inventory, sales performance, Purchase analysis
- Improved management visibility into operations for quicker decision- making
- Enhanced customer service capabilities
- Improved sales and marketing capabilities
- Provided greater employee productivity and effectiveness
- Provided integrated and modifiable solution that take of their existing as well us emerging needs
- Automated Purchase Invoice creation and processing using OCR capabilities
- Integrated GSTR2B with portal for reconciliations

Direction Software LLP

is your ideal partner for this transformation

With our expertise, personalized approach, and commitment to excellence, we ensure a seamless upgrade experience that unlocks the full potential of Business Central.

Take the first step toward modernizing your operations. Contact Direction Software LLP today for a personalized consultation.