

Here are 10 questions to ask before you begin, making sure your transition is smooth and successful.

1

Business Pain Points

Before investing in new technology, understand your current challenges and how Dynamics 365 can address them.



2

Immediate & Long-term

Define your objectives for the migration, considering both immediate improvements and future business growth.



3

Costs & Timeline

Determine the financial implications of the migration, including licensing, implementation, and ongoing support.



4

Resources & Infrastructure

Evaluate your internal IT capabilities and infrastructure, ensuring readiness for both implementation and maintenance.



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Data Handling

Plan your data migration strategy, ensuring data quality, compliance, and security throughout the process.



6

Customization Needs

Assess whether you require custom workflows, integrations, or modifications to meet your specific business needs.



7

Change Management

Develop a plan to address potential employee resistance, ensuring a smooth transition and user adoption.



8

Employee Impact

Consider the impact on employees, providing training and support to ensure a positive transition and successful adoption.



9

Resource Commitment

Be realistic about your resources, including internal IT team capacity, budget flexibility, and training time availability.



10

Implementation Partner

Choose a trusted implementation partner with proven experience, technical expertise, and strong communication skills.





Successful Dynamics 365 migrations require thoughtful planning, thorough assessment of your needs, and a robust implementation strategy.

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